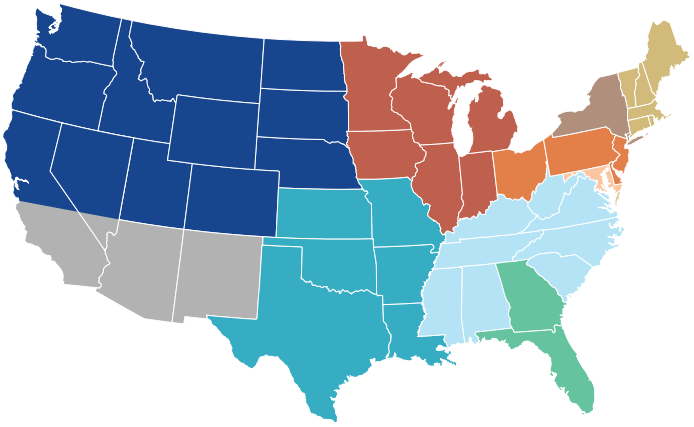


VanEck®

Resources

NEW ENGLAND

Doug Pheeney, Regional VP
Cell: 203.997.6026
dpheeney@vaneck.com

Vlad Kasyanov
Phone: 813.964.3612
vkasyanov@vaneck.com

NORTHWEST

Pete Dunn, Regional VP
Cell: 415.420.3766
pdunn@vaneck.com

Charlie Rogers
Phone: 813.964.3638
crogers@vaneck.com

NORTH CENTRAL

Sam Onan, Regional VP
Cell: 952.913.1397
sonan@vaneck.com

Jake Wilson
Phone: 813.964.3669
jwilson@vaneck.com

NEW YORK

Brad Noll, Regional VP
Cell: 646.737.3950
bnoll@vaneck.com

Ryan Henshaw
Phone: 212.293.2179
rhenshaw@vaneck.com

SOUTHEAST

Maryrose Burns, Regional VP
Phone: 202.672.4742
mburns@vaneck.com

Nick Frasse
Phone: 813.964.3657
nfrasse@vaneck.com

SOUTHWEST

Stuart Jung, Regional VP
Cell: 626.836.9225
sjung@vaneck.com

TBD
Phone: 800.826.2333
info@vaneck.com

SOUTH CENTRAL

Jason Mashas, Regional VP
Cell: 214.304.0496
jmashas@vaneck.com

Clayton Steinberg
Phone: 813.964.3614
csteinberg@vaneck.com

MID-ATLANTIC

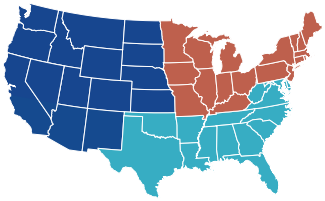
Tom Foley, Regional VP
Cell: 917.882.5075
tfoley@vaneck.com

Mike Hofbauer
Phone: 212.293.2178
mhofbauer@vaneck.com

FLORIDA/GEORGIA

Jake Zeitler, Regional VP
Cell: 813.493.8685
jzeitler@vaneck.com

TBD
Phone: 800.826.2333
info@vaneck.com



RIA CHANNEL - NORTH

Bill O'Brien, Regional VP
Cell: 646.584.8860
wobrien@vaneck.com

Christopher Gagnier
Phone: 212.293.2075
cgagnier@vaneck.com

RIA CHANNEL - SOUTH

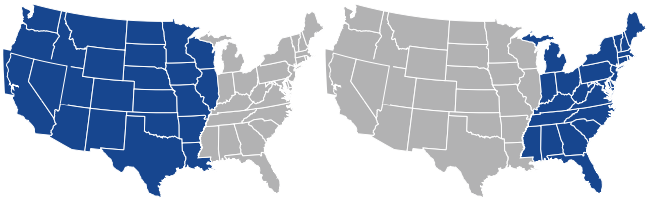
Nick Chbane, Regional VP
Cell: 813.422.9269
nchbane@vaneck.com

Brad Pope
Phone: 813.964.3613
bpope@vaneck.com

RIA CHANNEL - WEST

Kevin McGlynn, Regional VP
Cell: 805.428.2188
kmcglynn@vaneck.com

Madison Morelli
Phone: 212.293.2174
mmorelli@vaneck.com

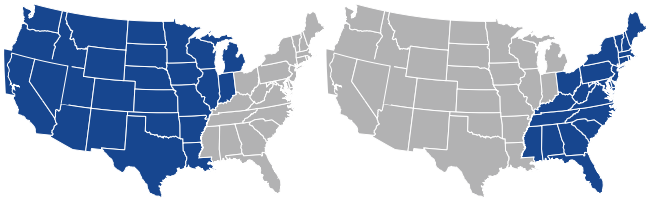


ETF BROKER-DEALER CHANNEL

WEST
Michael Gandy, Regional VP
Cell: 925.464.8303
mgandy@vaneck.com

EAST
Philip McKeon, Regional VP
Cell: 347.749.7109
pmckeon@vaneck.com

Jim Cooper
Phone: 813.964.3654
email: jcooper@vaneck.com



ETF RIA CHANNEL

WEST
Kol Estreicher, Regional VP
Cell: 312.659.4666
kestreicher@vaneck.com

EAST
Pat Schramm, Regional VP
Cell: 917.244.9426
pschramm@vaneck.com

Ian Amberson
Phone: 813.964.3653
iamberson@vaneck.com

Sales Leadership

VanEck®

Access the opportunities.

MANAGING DIRECTOR,
HEAD OF U.S. DISTRIBUTION
Richard Potocki
Phone: 212.293.2219
email: rpotocki@vaneck.com

MANAGING DIRECTOR,
NATIONAL SALES MANAGER
Parker Johnson
Phone: 646.283.0364
email: pjohnson@vaneck.com

MANAGING DIRECTOR,
ETF BUSINESS DEVELOPMENT
Patrick Finn
Cell: 917.690.0086
email: pfinn@vaneck.com

MANAGER, INTERNAL SALES
Matthew Bartlett
Phone: 727.412.1041
email: mbartlett@vaneck.com

DIRECTOR, NATIONAL ACCOUNTS
John Ferrick
Cell: 347.322.0968
email: jferrick@vaneck.com

DIRECTOR, NATIONAL ACCOUNTS
Matt Murphy
Cell: 646.467.3911
email: mmurphy@vaneck.com

MANAGING DIRECTOR,
HEAD OF U.S. INSTITUTIONAL SALES
Brendan Gundersen
Phone: 212.293.2072
email: bgundersen@vaneck.com

MANAGING DIRECTOR,
INSTITUTIONAL BUSINESS
DEVELOPMENT
CONSULTANTS
Bill Best
Phone: 212.293.2038
email: bbest@vaneck.com

DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
PRIVATE BANK
Nancy Bong
Phone: 212.293.2067
email: nbong@vaneck.com

DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
CONSULTANTS
Mark Hurrell
Phone: 212.293.2214
email: mhurrell@vaneck.com

DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
CONSULTANTS
Patrick Lulley
Phone: 212.293.2097
email: plulley@vaneck.com

DIRECTOR, INSTITUTIONAL
BUSINESS DEVELOPMENT
INSURANCE
Phil Kirouac
Phone: 212.293.2028
email: pkirouac@vaneck.com

ASSOCIATE, INSTITUTIONAL
BUSINESS DEVELOPMENT
Amy Suto
Phone: 212.293.2135
email: asuto@vaneck.com